

No. Kor Bor Ror. 033/2015

November 12, 2015

President

The Stock Exchange of Thailand

Re : Clarification report regarding the company's operating results for 3rd quarter, 2015, posting over 20% changes compared to a year earlier

Dear Sir,

Thai Wacoal Public Company Limited wishes to hereby report to the SET, its clarification report regarding the company's consolidated operating results for 3rd quarter, 2015, and its accumulated operating results over the first 9 months of 2015, ending September 30, 2015, according to the details as follows :

Operating results for 3rd quarter, 2015

The company could achieve higher net profits of Baht 74.21 million, representing a 36.74% or Baht 19.94 million increase over the same period a year earlier. Said substantial improvement could be largely attributed to the factors as follows :

1. The company registered total sales revenue of Baht 948.35 million, representing a 7.85% or Baht 69.06 million improvement over a year earlier. Said sales growth was largely due to the company's achievement of higher domestic sales revenue of Baht 697.43 million, representing a 18.28% or Baht 107.78 million improvement from a year earlier, as the result of better effective management in sales & marketing operations, supported by further sales channels expansion and diversification, strongly implemented by its major domestic distributor.
2. The company registered higher gross profits of Baht 233.95 million, representing a 15.84% or Baht 31.98 million improvement over a year earlier, largely as the result of its achievement of higher domestic sales revenue during the period.
3. An increase in its dividend receivables to Baht 6.47 million.

4. The company could post lower other expenses of Baht 4.18 million, largely due to lower unrealized loss from its investments in trading securities.
5. The company posted lower corporate income tax of Baht 8.37 million, representing a 19.90% or Baht 10.45 million decline from a year earlier, largely due to lower deferred tax from unrealized loss on lower value of trading securities, and supported by tax deduction benefits granted by BOI to its subsidiary companies.

Operating results for the first 9 months (3 quarters) of 2015

During the first 9 months of 2015, the company registered total net profits of Baht 272.45 million, representing a 15.69% or Baht 36.95 million increase over the preceding year, largely due to the factors as follows :

1. The company registered total sales revenue of Baht 2,976.82 million, representing a 10.54% or Baht 283.86 million improvement over a year earlier. Said sales growth was largely due to substantial increase in its domestic sales revenue of Baht 2,172.38 million, representing a 22.63% or Baht 400.88 million improvement from a year earlier, as the result of better effective management in sales & marketing operations, supported by further sales channels expansion and diversification, strongly implemented by its major domestic distributor.
2. The company registered higher gross profits of Baht 731.20 million, representing a 18.61% or Baht 114.73 million over a year earlier, largely due to significant growth in its domestic sales revenue.
3. The company posted higher loss on the impairment of investments of Baht 8.80 million, compared to the reversal of loss on the impairment of investments of Baht 9.54 million recorded a year earlier.
4. The company posted lower other expenses of Baht 2.05 million, largely due to lower unrealized loss from its investments in trading securities.

5. The company posted lower corporate income tax of Baht 33.60 million, representing a 22.21% or a Baht 9.59 million decline from a year earlier, largely due to its lower deferred tax from unrealized loss on lower value of trading securities, and supported by tax deduction benefits granted by BOI to its subsidiary companies.

The company hereby reports to the SET accordingly.

Sincerely yours,

Onanong Saengpumpong

Mrs. Onanong Saengpumpong

Company Secretary